



Moe A. Sears, MBA R(B)

RB-20115

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Moe Sears is a Commercial Real Estate Broker with Commercial Properties of Maui (CPM). Mr. Sears brings over 16 years of real estate experience representing landlords and tenants in all property types and all aspects of commercial real estate transactions. He has successfully worked with sellers, buyers, landlords, and tenants in the industrial, office, and retail markets. Before joining CPM, Mr. Sears worked as a Broker for CBRE on the island of Maui. He is well known for his commitment to excellence and customer service.

EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS:

Hawaii Real Estate Brokers License, 2009
Washburn University School of Business; Master of Business Administration,
and Bachelor of Business Administration in Finance & Management

YEARS OF REAL ESTATE EXPERIENCE: 2005 - Present

PROFESSIONAL ORGANIZATIONS:

REALTORS® Association of Maui
Hawaii Association of REALTORS®
National Association of REALTORS®
Maui Chamber of Commerce
Commercial Round Table of Maui (2012 President)
International Council of Shopping Centers

CLIENTS (partial list)

401 Hookahi Street Partners, LLC	Millyard Corner, LLC
Double P Partners	Papaku, LLC
FPA Lahaina Shores Associates, LLC	Henry & Pauletta Ewan Trust
G & I Maui, LLC	Pinelake Resort Inc.
Graymark Waiale Road Associates, LLC	S & F Land Co., Inc.
Gulsons, LLC	SCTC DeYoung, LLC
Haiku Marketplace, LLC	Sullivan Family Limited Partnership
Haku Baldwin Center	County of Maui
Hulu, LLC	Waikiki Trader Corp.
Lahaina Waterfront, LLC	Pacific Warehouse Inc.
Masao Omori Trust	Wailea Golf, LLC
Maui Park Plaza, LLC	West Maui Center, LLC

SIGNIFICANT ASSIGNMENTS (partial list):

<u>Property</u>	<u>GLA</u>	<u>Type</u>
Pukalani Terrace	72,000	office/retail
505 Front St	65,433	office/retail
Wailea Village Center	43,000	luxury retail
Kihei Town Center	37,000	office/retail
Park Plaza	32,000	office
Kamaole Shopping Center	30,000	office/retail
The Shops at Pioneer Inn	30,000	street retail
270 Waiehu Beach Rd	26,510	office/retail
1425 Waiale Road	20,900	agricultural
Wailuku Business Plaza	20,000	office
888 Front St	16,250	street retail
1331 Eha Street	13,000	industrial
485 Waiale Road	11,000	office/retail/industrial
855 Front St	10,534	street retail
The Block at Front Street	10,000	street retail
127 S Puunene Ave	9,500	retail
Maui 3 Complex	8,771	industrial
1188 Makawao Ave	8,230	Restaurant
55 Pakaula St	6,300	retail
Wailea Tennis Center	6,000	restaurant
2119 Vineyard St	5,015	restaurant
444 Makawao Ave	5,000	agricultural
858 Front Street	4,000	street retail
626 Luakini St	3,133	Industrial

CLIENT TESTIMONIALS (partial list):

"When my company needed a new office to lease, I started calling around to agents. Most never called back, even after repeated messages and email inquiries. Others gave wrong information and others only looked within their own listings. I ended up finding most of the places I looked at on my own. Then I found Moe Sears with CBRE. He emailed and called constantly, answering my many, many questions with patience and warmth. We went to see two offices, one that was not even commissionable. Moe was, and still continues to be, concerned for our needs and available to help. He is easy to work with, pleasant and just one of those great people that you enjoy working with."

~Jayanne Jefferys, Wedding Coordinator - A Paradise Dream Wedding, Maui

"I highly recommend Moe Sears as an agent when looking for office spaces, he has helped me unconditionally! Any time that I needed him, Moe was there for me. Always quick to reply to my messages and he is up to date on any information that I needed to help me better. And he is so nice to work with, genuine kindness is hard to find. Moe's personality is real and reliable and I know he cares. This is why I always call him first! Thank you for your services, much appreciated."

~Hannah J. Park, Owner - HJP Salon, Maui

"I would highly recommend Moe Sears, from the very beginning he was very professional, he returned my initial call within few hours, he looked for properties right away and within a day we were visiting the properties. He negotiated an amazing lease for me, and was very personable and supportive through out the whole process. Even after my lease was signed he went above and beyond to help me with issues I didn't know where to start. He is very professional, very knowledgeable and very personable. It was my very first time leasing a commercial space and I would defiantly use Moe Sears again."

~Or Sagi-Woodson - Maui Pilates Studio, Maui